

Salt Lake Board of REALTORS®
Criteria and Requirements for
2008 Broker/Manager of the Year Award

PURPOSE

The **Broker/Manager of the Year Award** is presented annually to recognize personal achievement by a Salt Lake Board of REALTORS® Broker or Manager.

Nominations may be made by individuals or firms, including the member's own office. The attached information is to be provided. Please provide answers on additional sheets. Please submit a photo with the nomination. Emailed photos are acceptable. The deadline to submit nomination is Friday, January 16, 2009.

Name of Nominee _____

Company _____

Real Estate Designations: _____

Date nominee licensed: _____

Years experience as a licensed Broker/Manager: _____

Nominated by: _____ Phone # _____

I have notified the nominee of this nomination () Yes () No

1. COMMITMENT TO PERSONAL AND ASSOCIATE EDUCATION:

- a. Current professional designations
- b. Seminars, professional or ongoing education courses taken within the last twelve months.
- c. Examples of support given to all REALTORS®, whether inside or outside the nominee's firm, to include training, mentoring and education, whether voluntary or with compensation.
- d. Has the nominee attended any company conventions, UAR or NAR Conventions. List dates and name of conventions

2. REAL ESTATE ACHIEVEMENTS AND CONTRIBUTIONS

- a. Salt Lake Board of REALTORS® activities. List committees, years of service, RPAC donations, attendance at activities

3. BUSINESS AND CIVIC ACCOMPLISHMENTS

- a. Position(s) held in current real estate company
- b. Public recognition of business conduct
- c. Unique services to clients/customers
- d. Business related awards received
- e. Civic involvement – include service clubs, charitable organizations, religious groups, etc. and awards or other recognition received from such groups)

- 4. MANAGEMENT CRITERIA (INNOVATION, CREATIVITY, ORIGINALITY)**
- a. Describe the nominee's philosophy of management; unique or creative methods of successful associate recruitment and indicate approximate level of active personal participation in recruitment efforts.
 - b. Describe unique or creative methods of successful associate retention
 - c. Describe goal setting methods used by nominee as related to office and associate profitability and productivity.
 - d. Tell us about the results of those methods